

An LDI Training Course

Effective Communication, Presentation & Negotiation Skills

How to Deliver Ideas and Information with Confidence

by
LDI Instructor

Training Description

This training is designed to help participants develop effective communication, presentation, and negotiation skills in a professional context. Participants will learn how to communicate ideas clearly, present themselves confidently, and negotiate effectively to achieve their goals.

Objectives of this training

- Develop effective verbal and nonverbal communication skills
- Improve the ability to present confidently and persuasively
- Develop effective negotiation strategies to achieve goals
- Apply communication, presentation, and negotiation skills in a professional context

Training Materials

Effective Communication

- Definition and principles of effective communication
- Verbal and nonverbal communication skills
- Overcoming communication barriers

Effective Presentation

- Principles of effective presentations
- Clear and persuasive presentation structure
- Using visual aids Effective

Effective Negotiation

- Definition and Principles of Effective Negotiation
- Effective Negotiation Strategies
- Resolving Conflict and Reaching Agreement

Team Communication

- Communication Skills in Teams
- Managing Conflict in Teams
- Improving Teamwork

Presentation and Negotiation in a Professional Context

- Applying Communication, Presentation, and Negotiation Skills in a Professional Context
- Facing Different Situations in Presentations and Negotiations

Learning Methods:

- Lecture
- Group & Individual Exercises
- Role-play
- Presentation
- Case study

Who Should Attend

This course is designed for anyone who wants to be able to present his or her ideas or information in front of an audience. Besides learning the theories, all participants will have plenty of opportunities to practice their presentation skills in front of an audience with videotaping.

For more information please contact

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